



INTERIM  
REPORT  
2021

# Q2





## HIGHLIGHTS

---

*(Figures for the corresponding period in 2020 are shown in brackets)*

- Q2 2021 Group revenue of EUR 30.3 million (Q2 2020: EUR 28.4 million)
  - YoY increase mainly driven by higher volume-based revenues in German subsidiary (Transaction Solutions AG)
  - Subscription-based ARR of EUR 110.5 million at the end of the quarter (Q2 2020: EUR 103.7 million)
- Q2 2021 adjusted EBITDA of EUR 6.8 million (Q2 2020: EUR 5.2 million)
  - Reported EBITDA of EUR 2.4 million (Q2 2020: EUR 4.1 million)
- Completed acquisition of Oslo Market Solutions
- Initial stage of cost-synergy plan achieved
  - Next stage of cost synergies involves larger bulk items linked to insourcing projects, successful product migrations and other initiatives with quarterly timing less certain
- Adapted to new working environment, following COVID-19 outbreak
  - Priority on employee health and complying with local recommendations and regulations
  - Continued focus on developing and delivering state-of-the-art products and solutions



## OPERATIONAL REVIEW

---

Financial professionals across Europe and South Africa rely on Infront for global real-time market data, trading, news, and analytics. With the acquisition of vwd Group, Infront's product coverage now also includes data and feed solutions, portfolio management and advisory solutions, regulatory compliance solutions as well as publication and distribution solutions. Customers and end-users benefit from the highest level of expertise in regulation, private wealth, market data and the frictionless interaction of the diverse solutions and products covering their complete workflow. Driven by clients' business needs, Infront's solutions help users make money, reduce costs, adapt to fast changing market requirements, and work more efficiently with ever-increasing amounts of information – quickly, easily and flexibly.

Approximately 500 employees in more than 10 countries apply their expertise to meet the challenges of our clients, ensuring they continuously receive the best solutions and services.

The COVID-19 outbreak has had a great social and economic impact worldwide. The first and most important part of the Groups' response to COVID-19 has been to ensure the health of employees and to safeguard operational stability through a period of heightened market activity. Furthermore, the Group has performed a risk assessment with regards to COVID-19 covering the following areas:

1. Potential for operational disruption
2. Risk of reduced sales
3. Counterparty risk
4. Liquidity risk and working capital shortfalls

Based on the assessments made so far, the Group has not observed any significant short-term threats to our business. The nature of the business model and the operations (mainly subscription-based) of the Group mitigate the initial consequences of COVID-19 measures taken by governments and corporations. The Group will continue to closely monitor the situation and the effects it may have on Infront.

The business is organized in the segments **Infront Solutions and Terminal**, **vwd Group** and **News and Other**.



## Infront Solutions and Terminal

Solutions and Terminal revenue from external customers was EUR 10.5 million in Q2 2021, compared to EUR 9.0 million in Q2 2020.

In the first half-year of 2021, Infront Analytics mainly worked on the Group's new ESG offering, including company data integration provided by our new partner Clarity as well as creating new widgets for the entire Group. The new module will use the newly created "Aggregates Module" to calculate scores on predefined universes such as countries or sectors. The integration of other new fundamentals & estimates datasets has intensified. The technical integration has also been initiated with the migration of servers and monitoring tools to a joint Group infrastructure.

The vwd integration process progressed as planned and preparation for the migration of the legacy vwd terminal to the Infront Professional Terminal continued. Bringing the best of Infront's and vwd's solutions together into one terminal and leverage the combined strengths will enable Infront to compete in all asset-classes against other premium terminals.

### **Client base**

Terminal clients include paying users of Infront Professional Terminals for market data and analytics, Professional Trading Terminals, and users of Infront Italia's professional terminals. Solution users include users of Infront Retail Trading Solutions and other solutions such as FX, mobile and media, and web and feed solution users of Infront Italia. The Infront Web Technology solutions for customers such as SEB and Handelsbanken are not measured on a user level and are therefore not included in the user data.

The number of professional terminal users (excluding users in vwd) increased by 8% to 6.6k users. The number of solutions users increased by 2% to 31.9k users compared to Q2 2020.



## vwd Group

Based on a comprehensive data and content universe, the vwd Group offers powerful software solutions for the financial industry. Scalable and modular products, services and solutions are offered as software-as-a-service to target customers in the areas of wealth management, investment banking, risk management, compliance, brokerage and treasury. The solutions support financial market analysis, portfolio management and advisory, securities trading, asset valuation across all asset classes and the marketing of financial products. The core offering includes market data terminals, data feeds, portfolio management systems, and valuation and compliance solutions. The solutions support our customers' goals in the digitization of processes, cost optimization and the efficient fulfilment of regulatory requirements. The product universe is clustered into Portfolio and Advisory Solutions (PAS), Market Data Solutions (MDS), Regulatory and Calculation Solutions (RCS), Publication & Distribution Solution (PDS) and other solutions (OS). The vwd Group is headquartered in Germany with various locations and its headquarters in Frankfurt. Presences in Switzerland, Italy, Luxembourg, Belgium and the Netherlands support local customer support.

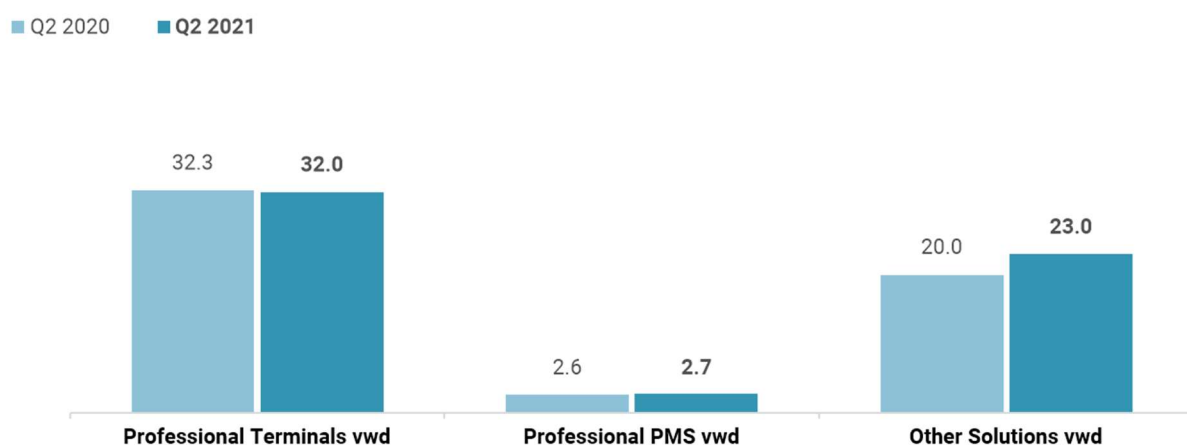
vwd's consolidated revenue from external customers in Q2 2021 was EUR 17.2 million. This includes EUR 0.6 million of non-recurring revenue.

### Client base

Professional terminals users represent mainly users of vwd Market Manager and Investment Manager. Professional PMS users represent users of vwd Portfolio and Advisory Management Systems. The "Other Solutions" mainly include users of other smaller trading solutions.

### Number of professional users per vwd product:

'000s of users





## News and Other

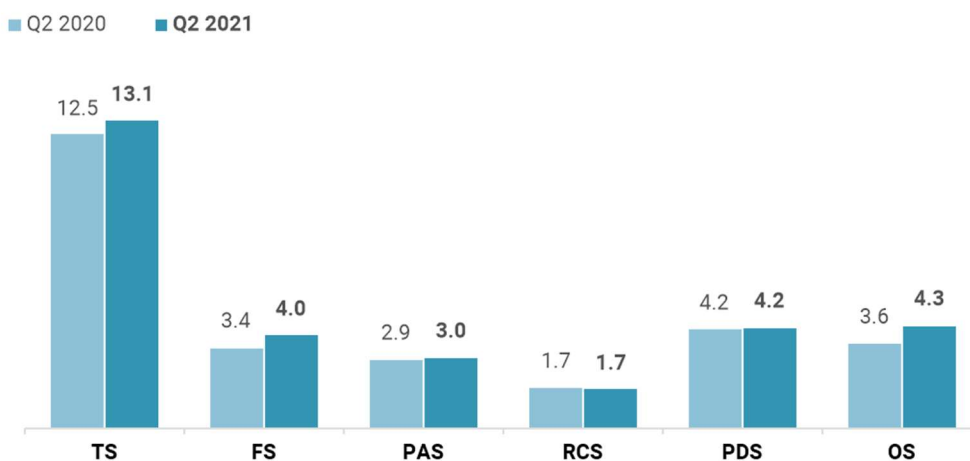
Q2 2021 News and Other revenue from external customers was EUR 2.5 million (Q2 2020: EUR 1.5 million), reflecting steady segment performance. Approximately 74% and 26% of segment revenue was recognized in Swedish krona and Norwegian krone, respectively.

The pandemic continued to support the demand for digital news services, providing growth opportunities for Infront News. The long-running pandemic crisis has clearly changed user behaviour among individuals and companies, creating new business opportunities for innovative news service providers. Important strategic events:

- Launched a digital AGM (Annual General Meeting) service, complete with voting functionality and video streaming enabling all shareholders to participate from wherever they are. This is a collaboration with the start-up company Legimeet.
- Established a real-time financial news service in Finland, bringing geographic expansion to Infront News.
- Increased the video/studio capacity in Stockholm, building three new studios.

## Revenue per Product Group

Revenue per Infront product group:  
(EUR million)

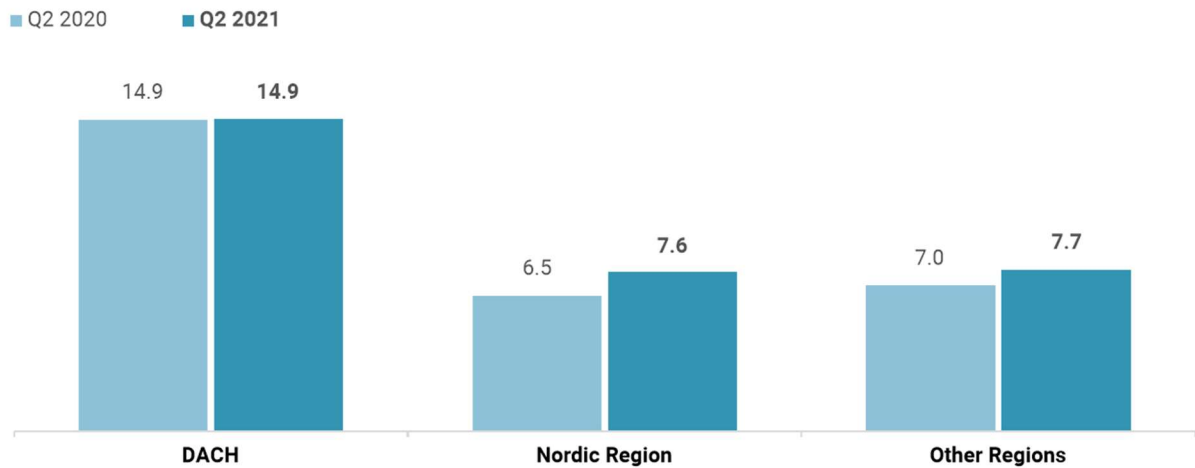


Infront categorises its products into six groups: Terminal Solutions (TS), Feed Solutions (FS), Portfolio and Advisory Solutions (PAS), Regulatory and Calculation Solutions (RCS), Publication and Distribution Solutions (PDS) and Other Solutions (OS). See Note 3 for detailed segment information.



## Revenue per Region

Revenue per Region:  
(EUR million)



**DACH Region** includes markets and subsidiaries in Germany (D), Austria (A) and Switzerland (CH).

**Nordic Region** includes markets and subsidiaries in Norway, Sweden, Finland, and Denmark.

**Other Regions** includes markets and subsidiaries in Great Britain, the Netherlands, Belgium, Luxembourg, France, Italy, and South Africa.



## Outlook

As of end of Q2 2021, the integration of vwd is progressing according to plan, with Infront having delivered and still targeting various cost-savings over the next 12-18 months.

Developing integrated products and solutions that leverage the expanded range of available data sources and services will allow Infront to provide terminal solutions across all markets and asset classes to fully realise the potential from its strengthened market position in Europe and beyond. Infront continuously considers add-on acquisitions to strengthen its position in selected markets and its overall technology offering.

Infront is committed to delivering outstanding value to its customers through innovative and user-friendly solutions. Continued product development is a key component of the business strategy together with pursuing organic growth, synergy capture and market consolidation to drive long-term value creation.

Following the COVID-19 outbreak, our main priorities remain:

- Ensuring the safety of our employees
- Continued delivery of stable and high-performing products and solutions to our customers

On 1 June 2021, Inflexion Private Equity Partners LLP obtained regulatory approval from the Federal Financial Supervisory Authority of Germany and the offer to acquire all outstanding shares in Infront became unconditional.

On 16 June 2021, Inflexion Private Equity Partners LLP and associated entities controlled more than 90% of outstanding shares in Infront. The compulsory acquisition of remaining outstanding shares was carried out after close on 16 June 2021.

Infront's last day of listing on the Oslo Stock Exchange was 25 June 2021.





## FINANCIAL REVIEW

(Figures for the corresponding period in 2020 are shown in brackets)

### Profit and loss

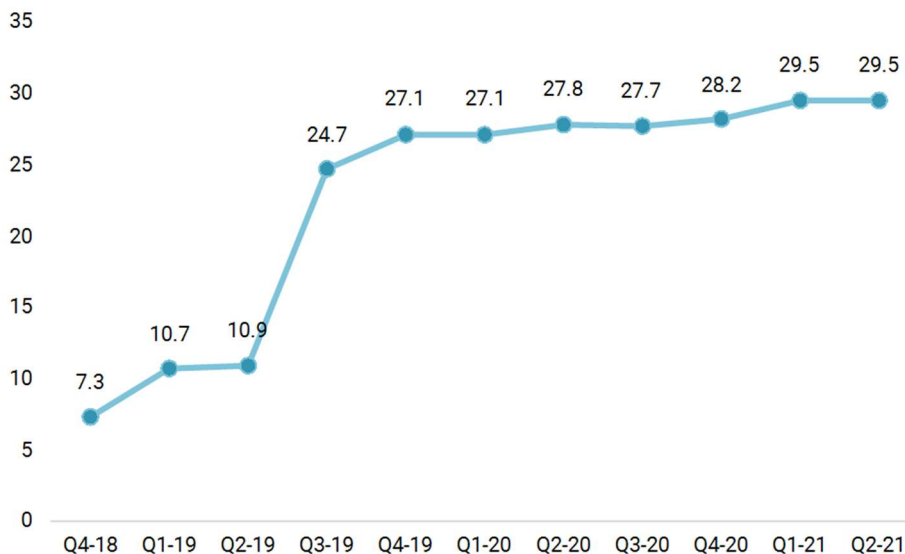
Q2 2021 operating revenue was EUR 30.3 million (Q2 2020: EUR 28.4 million), an increase of 6.7% from the same quarter last year.

Q2 2021 reported EBITDA was EUR 2.4 million (Q2 2020: EUR 4.1 million). Realizing continued synergy capture and cost optimisation effects, adjusted EBITDA was at EUR 6.8 million compared to adjusted EBITDA of EUR 5.2 million in Q2 2020.

Infront generates the majority of its revenue from recurring subscription contracts.

### Recurring subscription\* revenue development

(EUR million)



\*Subscription and volume-based Revenue

Cost of services rendered for Q2 2021 was EUR 9.9 million (Q2 2020: EUR 9.6 million).

Employee-related expenses were EUR 15.2 million compared to EUR 11.8 million in Q2 2020. Adjusted for employee options-related costs of EUR 4.3 million, salary and personnel costs amounted to EUR 10.9 million. Including recently acquired Oslo Market Solutions, the Group employed 520 FTEs at the end of Q2 2021 compared to 508 FTEs end of the second quarter 2020.

Other operating expenses were EUR 3.1 million in Q2 2021 (Q2 2020: EUR 3.3 million).



Net financial expense was EUR 3.0 million in Q2 2021 (Q2 2020: net financial expense of EUR 3.0 million).

Income tax cost for the period was EUR 1.8 million (Q2 2020: income tax cost EUR 1.0 million).

Net loss for the quarter was EUR 5.7 million (Q2 2020: net loss EUR 3.2 million).

## Financial position

Total assets increased by EUR 5.4 million to EUR 225.8 million during the first half-year of 2021.

The combined book value of Intangible assets and equipment and fixtures amounted to EUR 2.7 million compared to EUR 2.7 million at the end of December 2020. Right-of-use assets at the end of the period amounted to EUR 9.9 million (31.12.2020: EUR 10.7 million). For detailed information on IFRS 16 effects refer to Note 5 Leasing in this interim report.

Trade and other receivables were EUR 13.1 million at the end of the first half-year of 2021, compared to EUR 8.2 million at the end of December 2020.

At the end of the second quarter 2021, the cash position was EUR 16.8 million, compared to EUR 18.4 million at the end of 2020.

Total non-current liabilities were EUR 139.7 million (31.12.2020: EUR 140.7 million).

Current liabilities at the end of the first half-year of 2021 were EUR 64.8 million, compared to EUR 49.7 million at the end of 2020. The main effect on current liabilities was an increase of EUR 10.8 million in deferred revenues due to advance payments received on orders in vwd Group.

## Cash Flow

Cash position at the end of Q2 2021 was EUR 16.8 million (Q2 2020: EUR 18.3 million).

Net cash flow from operational activities was EUR 5.2 million in Q2 2021 (Q2 2020: EUR 3.5 million). Movements in net working capital reduced cash flow by EUR 2.5 million, which was offset by non-cash charges of EUR 2.5 million.

Net cash flow from investing activities was negative at EUR 3.5 million (Q2 2020: negative EUR 1.0 million). Investments were related to acquisition of Oslo Market Solution (OMS) at EUR 2.6 million (after partial offset by cash balance acquired in OMS), IT equipment and software licence expenditures of EUR 0.3 million and investments in software developments of EUR 0.6 million.

Net cash flow from financing activities was positive at EUR 3.4 million (Q2 2020: negative EUR 0.9 million). The financing cash flow reflects the drawing of an additional EUR 5.0 million of the revolving credit facility (RCF), repayments of lease liabilities and SIX transaction-related payments.



## CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Consolidated income statement

(EUR 1.000)	Note	Q2 2021	Q2 2020	YTD 2021	YTD 2020
Revenues	3	<b>30 280</b>	28 384	<b>60 475</b>	56 101
<b>Total operating revenues</b>					
Cost of services rendered		9 918	9 601	19 638	19 242
Salary and personnel costs		15 229	11 765	26 634	22 598
Other operating expenses	5	3 078	3 310	6 521	7 293
Depreciation, amortisation and net impairment losses	5	3 262	3 247	6 286	6 640
Other income		- 371	- 363	- 473	- 989
<b>Total operating expenses</b>		<b>31 116</b>	27 560	<b>58 606</b>	54 966
<b>Operating profit</b>		<b>- 836</b>	824	<b>1 869</b>	1 135
<b>Financial income/(expenses) - net</b>	5, 6	<b>-3 049</b>	-3 012	<b>-5 574</b>	-3 174
<b>Profit before income tax</b>		<b>-3 885</b>	-2 188	<b>-3 705</b>	-2 039
Income tax (expense)/income		-1 841	-1 046	-3 156	-2 205
<b>Profit for the period</b>		<b>-5 726</b>	-3 234	<b>-6 861</b>	-4 244
<b>Profit is attributable to:</b>					
Owners of Infront AS		-6 067	-3 540	-7 921	-4 755
Non-controlling interests		341	306	1 060	511
		<b>-5 726</b>	-3 234	<b>-6 861</b>	-4 244



## Statement of comprehensive income

(EUR 1.000)	Note	Q2 2021	Q2 2020	YTD 2021	YTD 2020
<b>Profit for the period</b>		<b>-5 726</b>	-3 234	<b>-6 861</b>	-4 244
<b>Other comprehensive income</b>					
Items to be reclassified subsequently to profit or loss					
Hedges of net assets in foreign operation	6	-1 089	2 724	1 762	-5 858
Income tax relating to hedges of net assets in foreign operations	6	239	- 620	- 388	1 268
Exchange differences on translation of foreign operations		1 099	-2 390	-1 608	5 006
<b>Other comprehensive income for the period</b>		<b>249</b>	- 286	<b>- 234</b>	416
<b>Total comprehensive income for the period</b>		<b>-5 477</b>	-3 520	<b>-7 095</b>	-3 828
<b>Total comprehensive income is attributable to:</b>					
Owners of Infront AS		-5 818	-3 826	-8 155	-4 339
Non-controlling interests		341	306	1 060	511



## Consolidated statement of financial position

(EUR 1.000)	Note	30.06.2021	31.12.2020
<b>ASSETS</b>			
<b>Non-current assets</b>			
Equipment and fixtures		2 682	2 707
Right-of-use assets	5	9 942	10 700
Intangible assets		170 940	170 209
Deferred tax asset		5 423	5 456
Other non-current assets		919	921
<b>Total non-current assets</b>		<b>189 905</b>	<b>189 993</b>
<b>Current assets</b>			
Trade receivables		13 141	8 168
Other current assets		5 981	3 825
Cash and cash equivalents		16 809	18 419
<b>Total current assets</b>		<b>35 931</b>	<b>30 412</b>
<b>TOTAL ASSETS</b>		<b>225 836</b>	<b>220 405</b>



(EUR 1.000)	Note	30.06.2021	31.12.2020
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share capital		459	459
Share premium		35 076	35 076
Share option program		-	873
Other equity	6	-18 146	-9 991
<b>Total equity attributable to owners of the parent</b>		<b>17 389</b>	26 417
Non-controlling interests		3 955	3 585
<b>Total equity</b>		<b>21 344</b>	30 002
<b>Non-current liabilities</b>			
Non-current borrowings	6	103 096	102 627
Non-current lease liabilities	5	8 095	9 116
Other non-current financial liabilities		1 035	1 362
Pension liabilities		7 743	7 711
Deferred tax liabilities		18 915	18 845
Other non-current liabilities		789	1 049
<b>Total non-current liabilities</b>		<b>139 673</b>	140 710
<b>Current liabilities</b>			
Current borrowings		10 000	10 000
Current lease liabilities	5	2 327	2 009
Other current financial liabilities		704	845
Income tax payables		5 867	4 444
Trade payables		15 875	12 901
Other current payables		14 433	14 730
Deferred revenue		15 613	4 764
<b>Total current liabilities</b>		<b>64 819</b>	49 693
<b>Total liabilities</b>		<b>204 492</b>	190 403
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>225 836</b>	220 405



## Consolidated statement of cash flows

(EUR 1.000)	Note	Q2 2021	Q2 2020	YTD 2021	YTD 2020
<b>Cash flows from operating activities</b>					
<b>Profit (loss) before tax</b>		<b>-3 885</b>	-2 188	<b>-3 705</b>	-2 039
<i>Adjustments for</i>					
Taxes paid		-1 314	- 421	-1 970	- 472
Depreciation, amortisation and net impairment losses	5	3 262	3 247	6 286	6 640
Pension expense without cash effect		118	114	265	144
<i>Adjustments for interest expense</i>					
Interest expense including non-cash items		1 948	1 795	3 936	3 714
Interest cash expense in the period		-1 859	-1 701	-3 486	-3 326
Other non-cash items*		- 942	-	- 307	-
<i>Change in operating assets and liabilities</i>					
Change in trade receivable and other receivables		1 571	-1 678	-6 874	-10 649
Change in provisions		33	934	- 368	891
Change in deferred revenue, trade and other payables		-4 111	-3 647	12 107	8 739
<b>Net cash inflow from operating activities</b>		<b>-5 179</b>	-3 545	<b>5 884</b>	3 642
<b>Cash flows from investing activities</b>					
Payment for acquisition of subsidiary, net of cash acquired		-2 586	-	-2 586	-
Payment for intangible assets		- 247	- 293	- 377	- 517
Payment for property, plant and equipment		- 115	- 188	- 346	- 521
Payment for software development cost		- 588	- 530	-1 113	-1 263
<b>Net cash (outflow) from investing activities</b>		<b>-3 536</b>	-1 010	<b>-4 422</b>	-2 301
<b>Cash flows from financing activities</b>					
Proceeds from borrowings		5 000	-	5 000	-
Repayments of borrowings		- 209	-	-5 424	-
Dividends paid		- 690	- 87	- 690	- 87
Repayments of lease liabilities	5	- 701	- 849	-1 402	- 849
<b>Net cash inflow from financing activities</b>		<b>3 400</b>	- 936	<b>-2 516</b>	- 936
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>-5 315</b>	-5 491	<b>-1 054</b>	405
Cash and cash equivalents at the beginning of period		21 637	23 305	18 419	23 305
Effects of exchange rate changes on cash and cash equivalents		487	440	- 556	440
<b>Cash and cash equivalents on 30 June</b>		<b>16 809</b>	18 254	<b>16 809</b>	18 254

\* In 2021, non-cash items mainly include the change in fair value related to the hedge of net assets in foreign operation as well as foreign exchange gains and losses related to the bond and the revolving credit facility (RCF).



## Consolidated statement of changes in equity

(EUR 1.000)	Note	Share capital	Share premium	Share issue Not registered	Share Option program	Foreign exchange translation reserve	Retained Earnings	Attributable to the owners of the parent	Non-controlling interest	Total equity
Balance as of 1 January 2020		458	34 883	196	317	751	-7 932	28 673	2 686	31 359
Profit/loss for the year							-4 315	-4 315	878	-3 437
Other comprehensive income for the period				- 2	2	- 564	1 944	1 380		1 380
Share option program					554			554		554
Dividends								-	- 63	- 63
Equity issue		1	193	- 194			126	126	84	210
<b>Balance on 31 December 2020</b>		<b>459</b>	<b>35 076</b>	<b>-</b>	<b>873</b>	<b>187</b>	<b>-10 177</b>	<b>26 417</b>	<b>3 585</b>	<b>30 002</b>
Profit/loss for the period							-7 921	-7 921	1 060	-6 861
Other comprehensive income for the period						- 234		- 234		- 234
Share option program					- 873			- 873		- 873
Dividends								-	- 690	- 690
<b>Balance on 30 June 2021</b>		<b>459</b>	<b>35 076</b>	<b>-</b>	<b>-</b>	<b>- 47</b>	<b>-18 098</b>	<b>17 389</b>	<b>3 955</b>	<b>21 344</b>





# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

---

## Note 1 – Accounting principles

### General information

Infront AS (short: “Infront”; “Infront Group” or “Group”) is a limited liability company incorporated and domiciled in Norway, with its head office in Munkedamsveien 45, 0250 Oslo.

The Group is a leading market data and trading solution provider in Europe. The Infront terminal products are intuitive and flexible and offers financial markets participants global real-time market data, trading, news and analytics covering key markets. Infront also provides portfolio, advisory and regulatory solutions through the wholly owned subsidiary vwd Group. In addition, the Group comprises the leading financial news agencies in Sweden and Norway.

These consolidated financial statements have been approved for issuance by the Board of Directors on 18 August 2021.

### Basis of preparation

The interim consolidated financial statements for the first half-year 2021 ending 30 June 2021 were prepared in accordance with IAS 34 Interim Financial Reporting. The interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group’s annual report for 2020.

The accounting policies adopted in the interim financial statements are consistent with the standards and interpretations followed in the preparation of the Group’s annual financial statements for the year ended 31 December 2020.

The standards and interpretations effective from 1 January 2021 do not have a significant impact on the Group’s consolidated interim financial statements.

## Note 2 – Business combination

### Oslo Market Solutions

On 4 June 2021, Infront Group acquired Oslo Market Solutions. Oslo Market Solutions (OMS) provides internet-based solutions for investors including online market data, market data feeds, investor relations pages, and trading solutions. OMS products will be jointly developed with Infront’s products, ensuring state-of-the-art solutions, fitted to local market requirements.



## Note 3 – Segment information

### Operating segments

The operating segment information disclosed is aligned with the current financial information reported to the Group's CEO and management team for the purposes of resource allocation and assessment of segment performance. The following segments are reported:

1. **Infront Solutions & Terminal:** covering Infront AS and all sales offices of terminal products and solutions. Infront Data and Infront Analytics are included here.
2. **vwd Group:** covering products and operations in Germany, Belgium, the Netherlands, Switzerland, Luxembourg and Italy.
3. **News and Other:** covering TDN Direkt AS (Norway) and AB Nyhetsbyrån Direkt (Sweden) which provides news services and non-core business in Infront that consists only of Catalystone AS.

### Segment information Q2 2021

(EUR 1.000)	Infront Solutions and Terminal	vwd Group	News and Other	Eliminations	Consolidated
Revenue					
External customers	10 536	17 218	2 526	-	30 280
Inter-segment	488	-	855	-1 343	-
<b>Total revenue</b>	<b>11 024</b>	<b>17 218</b>	<b>3 381</b>	<b>-1 343</b>	<b>30 280</b>
EBITDA	-1 153	3 769	- 190	-	2 426
Inter-segment	-1 939	990	934	15	-
Total assets	40 505	175 626	9 705	-	225 836
Inter-segment	117 742	6 911	1 385	-126 038	-
Total liabilities	140 159	60 548	3 785	-	204 492
inter-segment	9 054	34 792	2 500	-46 346	-
Depreciation and amortisation	856	2 310	96	-	3 262



## Segment information Q2 2020

(EUR 1.000)	Infront Solutions and Terminal	vwd Group	News and Other	Eliminations	Consolidated
Revenue					
External customers	8 950	17 973	1 461	-	28 384
Inter-segment	2 057	-	475	-2 532	-
<b>Total revenue</b>	<b>11 007</b>	<b>17 973</b>	<b>1 936</b>	<b>-2 532</b>	<b>28 384</b>
EBITDA	413	3 115	543	-	4 071
Inter-segment	- 730	121	609	-	-
Total assets	108 397	120 358	4 920	-	233 675
Inter-segment	69 989	154	1 455	-71 598	-
Total liabilities	90 416	112 363	3 165	-	205 944
Inter-segment	24 376	130	37 900	-62 406	-
Depreciation and amortisation	627	2 551	69	-	3 247
Inter-segment	- 125	-	- 141	266	-

## Disaggregation of Revenues

Financial professionals across Europe and South Africa rely on Infront for global real-time market data, trading, news, and analytics. With the recent acquisition of vwd Group, Infront's product coverage also includes data and feed solutions, portfolio management and advisory solutions, regulatory compliance solutions as well as publication and distribution solutions. The Group's total revenue is disaggregated by major revenue streams by geographical areas and by product segments shown in the tables below.

The Group's revenues are subscription-based revenues which consist of terminal subscription, data and financial news subscription revenues which were obtained on a regular monthly (up to annual) basis and recurring; solution subscription revenue which was obtained by the time of delivery of service with inclusion of the initial entrance service and thereafter become regular recurring subscription revenue.

Contract assets and liabilities vary to an extent throughout the reporting period. Most customers are invoiced in advance for monthly quarterly or on an annual basis for the subscriptions. The Group has customers who are invoiced after the service are rendered monthly. Contract liabilities (deferred income) are therefore registered in relation to the payments invoiced in advance monthly quarterly or annually to customers. Customers have payment terms varying from 14-45 days.

(EUR 1.000)	DACH	Nordic Region	Other regions
Q2 2021	14 936	7 611	7 732
Q2 2020	14 922	6 501	6 961



The DACH Region includes markets and subsidiaries in Germany (D), Austria (A) and Switzerland (CH). The Nordic Region includes markets and subsidiaries in Norway, Sweden, Finland and Denmark. Other Regions includes markets and subsidiaries in Great Britain, the Netherlands, Belgium, Luxembourg, France, Italy and South Africa.

(EUR 1.000)	TS	FS	PAS	RCS	PDS	OS
Q2 2021	13.1	4.0	3.0	1.7	4.2	4.3
Q2 2020	12.5	3.4	2.9	4.2	1.7	3.6

Infront categorises its products during the integration phase into six product groups: Terminal Solutions (TS), Feed Solutions (FS), Portfolio and Advisory Solutions (PAS), Regulatory and Calculation Solutions (RCS), Publication and Distribution Solutions (PDS) and Other Solutions (OS).

#### Terminal Solutions (TS)

Infront provides market data and investment process solutions for its clients that combines real-time global market data, news, and electronic trading. Our users can access their entire workflow in one solution, enabling them to make better investment decisions in shorter time. Infront products range from “Infront Professional Terminal” to cloud based “vwd Investment Manager”.

Through the web-browser and cloud-based platforms our users can access real-time and historical market data feeds for stock, funds, bonds, commodities, interest rates and more. Flexibility to set-up customized interfaces, monitoring and alerting, and to install a wide range of plugins to provide an optimal data management solution.

#### Feed Solutions (FS)

Infront Feed Solutions provides its clients through data management solutions with access to more than 120 stock exchanges, more than 500 contributory data sources and more than 18 million instruments. Our clients can get access from end-of-day to real-time delivery, receive up-to-the minute price data and business news and can participate in cost efficient modular content packages.

#### Portfolio and Advisory Solutions (PAS)

Infront Portfolio and Advisory solutions supporting our customers on all stages of the asset management workflow - from customer on-boarding to reporting of portfolio performance - on a fully digital and customisable basis. Infront provides process and advisory support, as well as risk evaluation services, in development and management of portfolios. The entire process is developed for full regulatory compliance with step-by-step guidance available for users. The offering provides a wide range of relevant user interfaces to optimise the service, with ability for individual customization to ensure perfect fit. Regulatory and Calculation Solutions (RCS) Infront offers a full-service platform for creating and distributing regulatory documents and data. We provide audit-proofed fulfilment of internal compliance and market regulation requirements through creation of documents and reports. Our Solution is based on product and industry expertise, as well as interaction with authorities and relevant agencies. Intuitive front-end solution for easy process handling, flexible user interfaces and step-by-step guidance to ensure user friendliness.



#### Publication and Distribution Solutions (PDS)

Infront Publication and Distribution Services provides solutions around the media market. Our News Service helps its customers to better understand the movements of markets and reviews professional and social media news. Our clients can utilize our news-research from brokers and independent research providers to support their investment strategy. Infront, through its vwd Listing and Publishing services, also supports media companies and asset managers who publish fund and market performance information with our pre-formatted financial product performance and documentations. We also provide a module-based web manager so our clients can create custom fund and market performance portraits that they can use for print or online publication purposes.

#### Other Solutions (OS)

Infront also owns two profitable and compatible companies offering individual solutions for their client base. Lenz+Partner offers more than 4 000 private clients an analysis tool for the financial markets with competitive chart analytics, fundamental analytics and portfolio management. Transaction Solutions AG operates for its clients' securities trading centres in most varied forms: whether on or off the exchange, limit trading, and request for quote or matching systems.

Through its market consolidation strategy, Infront has also acquired some smaller complementary products to its core solutions. The company is currently developing future-driven, sustainable options for these products.

### Note 4 – Number of employees

Number of employees (full-time equivalents) at the end of the first half-year was 520 in 2021 and 508 in 2020.



## Note 5 – Leasing

### Statement of financial position

The movements of the Group's right-of-use assets and lease liabilities are presented below:

(EUR 1.000)	2021	2020
<b>Acquisition cost as of 1 January</b>	<b>15 399</b>	15 906
Currency translation differences	41	- 221
Addition of new contracts	46	40
Change in current contracts	404	341
<b>Acquisition costs on 30 June</b>	<b>15 891</b>	16 066
<b>Accumulated depreciation and impairment as of 1 January</b>	<b>- 4 699</b>	- 2 235
Currency translation differences	- 16	36
Change in current contracts	17	-
Depreciation	- 1 251	- 1 520
<b>Accumulated depreciation and impairment on 30 June</b>	<b>- 5 949</b>	- 3 719
<b>Total right-of-use assets on 30 June</b>	<b>9 942</b>	12 346
(EUR 1.000)	2021	2020
<b>Lease liabilities as of 1 January</b>	<b>11 125</b>	13 926
Currency translation differences	26	- 191
New lease liabilities in the period	46	40
Change in current contracts	421	364
Leasing payments for the principal portion of the lease liability	- 1 402	- 1 687
Interest expenses on lease liabilities	205	257
<b>Total lease liabilities on 30 June</b>	<b>10 421</b>	12 709
Whereof:		
Current lease liabilities within 1 year	2 327	2 491
Non-current lease liabilities over 1 year	8 095	10 218



## Income statement

The following amounts relating to leases are recognized in profit or loss:

(EUR 1.000)	2021	2020
Depreciation of right-of-use asset	-1 251	-1 520
Leasing payments for the principal portion of the lease liability	1 402	1 665
<b>Effect on operating profit in the period</b>	<b>151</b>	<b>145</b>
Interest expense on lease liabilities	- 205	- 257
<b>Effect on profit before income tax in the period</b>	<b>- 54</b>	<b>- 112</b>

## Note 6 – Hedge accounting

The Group has applied hedge accounting for the hedge of the net investment in the vwd Group. The hedging objective is the net investment in the vwd Group and hedge instrument is EUR 60 million of the Group's EUR bond amounting to EUR 103.1 million presented as Borrowings under Non-current liabilities in the statement of financial position. The effective part of the fair value change of the hedging instrument has been recognized in the Statement of comprehensive income (see page 12).

## Note 7 – Subsequent events

The management's assessment of the impact involves making judgements, as of the date of this interim report, about inherently uncertain future conditions. Infront has determined that the effects of the COVID-19 outbreak continue to have no impact on the amounts recognized in the balance sheet of this financial statement.

At the date of this interim report, management does not see significant threats to the Group's ability to continue as a going concern in accordance with IAS 10.



## STATEMENT BY THE BOARD OF DIRECTORS

---

The presented set of condensed financial statements for the period 1 January to 30 June 2021 have been prepared and presented in accordance with IAS 34 Interim Financial Reporting as endorsed by the EU, and the additional requirements found in the Norwegian Securities Trading Act.

We confirm, to the best of our knowledge, that the information disclosed in the financial statements provides a true and fair view of the Group's assets, liabilities, financial position, and profit as a whole.

We also confirm, to the best of our knowledge, that the interim management report includes a fair review of important events that have occurred during the first six months of the financial year and their impact on the presented set of financial statements.

It also provides a description of the principal risks and uncertainties for the remaining six months of the financial year.

Oslo, 18 August 2021

The Board of Directors

Morten Lindeman (chair)

Max Hofer (board member)





## DEFINITIONS AND GLOSSARY

---

### Alternative Performance Measures and certain terms used

The Group's financial information in this interim report is prepared in accordance with International Financial Reporting Standards (IFRS). In addition, the Group presents certain non-IFRS financial measures/alternative performance measures (APM):

- EBITDA represents operating profit before depreciation, amortization, and impairment
- Adjusted EBITDA represents EBITDA adjusted for non-recurring items such as M&A and restructuring-related costs
- Recurring subscription revenue represents operating revenue from the Group's subscription-based and volume-based products.

The non-IFRS financial measures/APM presented herein are not measurements of performance under IFRS or other generally accepted accounting principles and investors should not consider any such measures to be an alternative to: (a) operating revenues or operating profit (as determined in accordance with IFRS or other generally accepted accounting principles) as a measure of the Group's operating performance; or (b) any other measures of performance under generally accepted accounting principles. The non-IFRS financial measures/APM presented herein may not be indicative of the Group's historical operating results nor are such measures meant to be predictive of the Group's future results.

The Company believes that the non-IFRS measures/APM presented herein are commonly reported by companies in the markets in which it competes and are widely used by investors in comparing performance on a consistent basis without regard to factors such as depreciation amortization and impairment which can vary significantly depending upon accounting methods (particularly when acquisitions have occurred) business practice or based on non-operating factors. Accordingly, the Group discloses the non-IFRS financial measures/APM presented herein to permit a more complete and comprehensive analysis of its operating performance relative to other companies and across periods and of the Group's ability to service its debt. Because companies calculate the non-IFRS financial measures/APM presented herein differently the Group's presentation of these non-IFRS financial measures/APM may not be comparable to similarly titled measures used by other companies.

The non-IFRS financial measure/APM are not part of the Company's Consolidated Financial Statements and are thereby not audited. The Company can give no assurance as to the correctness of such non-IFRS financial measures/APM and investors are cautioned that such information involve known and unknown risks uncertainties and other factors and are based on numerous assumptions. Given the aforementioned uncertainties prospective investors are cautioned not to place undue reliance on any of these non-IFRS financial measures/APM.



For definitions of certain terms and metrics used throughout this interim report see the table below.

The following definitions and glossary apply in this interim report unless otherwise dictated by the context.

APM	Alternative Performance Measure as defined in ESMA Guidelines on Alternative Performance Measures dated 5 October 2015
Group	The Company and its subsidiaries
IAS	International Accounting Standard
IFRS	International Financial Reporting Standards as adopted by the EU
Interim Financial Statements	The Group's unaudited financial statements as of and for the six months period ended 30 June 2021
M&A	Mergers and acquisitions

# Infront AS

**Headquarters**  
Munkedamsveien 45  
0250 Oslo  
Norway

**Website**  
[infrontfinance.com](http://infrontfinance.com)

**E-mail**  
[ir@infrontfinance.com](mailto:ir@infrontfinance.com)

**Twitter**  
[@infrontfinance](https://twitter.com/infrontfinance)

